

## Magsaysay Shipping and Logistics and Visayas Container Terminal Kick Off Partnership with Inauguration of Crossdock and Consolidation Facility in Iloilo City



L-R: OLSI General Manager Miguel Gutierrez, VCT Executive Director Timothee Jeannin, and MSL President and CEO Jesse Maxwell, grace the opening of OLSI's integrated crossdock and consolidation facility in Iloilo

**Manila, Philippines | May 27, 2024** — Magsaysay Shipping and Logistics (MSL), through its freight forwarding arm One Stop Logistics Solutions Inc. (OLSI), embarked on a strategic partnership with Visayas Container Terminal (VCT). The partnership kicked off with the inauguration of an integrated crossdock and consolidation facility inside VCT's Iloilo business hub.

The opening of the newest OLSI crossdock facility was joined by VCT Executive Director Timothee Jeannin, MSL President and CEO Jesse Maxwell, and OLSI General Manager Miguel Gutierrez.

“This fortifies our capability to serve more volumes and improve further our metrics to our customers. We see exciting growth in Iloilo which we want to capitalize on us a group,” Miguel Gutierrez explained.

Strategically located at the heart of Central Philippines, the 6,912 sqm crossdock facility will make OLSI more accessible to clients who are shipping off goods from Manila, and will strengthen OLSI’s reach in the Panay Islands. With the promising venture, MSL plans to do more engagements with VCT. “We thank VCT for this opportunity to set up shop within the terminal,” Jesse Maxwell said. “Its location is strategic, where we can serve domestic cargo seamlessly then possibly explore last mile deliveries for international goods as well,” the MSL President and CEO added.

VCT Executive Director also expressed his confidence with the partnership. “We are very happy to see the rapid growth of Magsaysay in VCT,” said Timothee Jeannin. “Their crossdocking activities and tactics bring significant added value to the shipping lines and consignees of our Terminal. Magsaysay has been able to put in place a close coordination and high-quality information flow among the manufacturers, distributors, and customers they are already working with in such a short period of time. The positive impact on the shipping lines is also very significant as they can optimize the rotation of their equipment (containers) through direct unstuffing in the terminal.”

Presently, OLSI manages eight facilities located at Bacolod, Cagayan de Oro, Cebu, Davao, Iloilo, Metro Manila (Malabon and Valenzuela), and Tacloban that provide efficient inbound and outbound delivery network as well as storage space to support OLSI customers.

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#### About OLSI

*A member of MSL, OLSI is a logistics services provider for client partner’s complex delivery requirements throughout the Philippines. OLSI specializes on the industry requirements of Retail, Industrial Goods, Electronic Durables, and FMCG.*

#### About MSL

*MSL is the domestic shipping and logistics arm of the MAGSAYSAY Group. The company connects businesses to every corner of the country. With over 70 years of experience in ship owning and related operations, MSL provides end-to-end transport and logistics operations and warehousing solutions in every major port and city in the Philippines.*

#### About VCT

*VCT, operated by International Container Terminal Services, Inc. (ICTSI), is a modernized port facility for enhanced connectivity, boosting regional trade and expanding markets for Central Philippines leading agriculture and fisheries exports. VCT aims to transform the Iloilo Commercial Port Complex (ICPC) into a more competitive and efficient trade gateway for Western Visayas.*

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